

Myers-Briggs Personality Profile

Consultant Name: _____

Applicant Name: Sean Smith _____

| | | | | |
|---------|---|---|---|---|
| Results | E | N | F | P |
|---------|---|---|---|---|

Date: 1/21/16 _____

1) There are no right or wrong answers to these questions.
2) Please indicate your most likely reaction by checking either (a) or (b) on the answer sheet below.
3) Click on the underlined space and input your answer

 a 1. Do you prefer:
a. Many acquaintances with brief contact
b. A few acquaintances with more lengthy contact

 b 2. Which describes you better?
a. Practical
b. Ingenious

 b 3. Which expression describes you better?
a. Cool-headed
b. Warm-hearted

 b 4. Which appeals to you more?
a. Following a schedule
b. Being open to a change in plans

 b 5. Which is more of a compliment?
a. "You're a down-to-earth person"
b. "You're good at coming up with new ideas"

 b 6. Which is more important from people for whom you work?
a. To be treated fairly
b. To receive praise when due

 b 7. Do you prefer to have things:
a. Settled and wrapped up
b. Open to alteration

 a 8. At a party does your energy:
a. Increase the more you talk with people
b. Decrease the more you talk with people

 b 9. Would you rather work with people:
a. Who are steady and dependable
b. Who create new and different ways of doing things

 b 10. Is it better to be:
a. Firm and fair
b. Warm and understanding

 b 11. Which is worse?
a. Too much spontaneity
b. Too little spontaneity

 a 22. At a gathering, do you prefer to:
a. Mingle with many, including strangers
b. Mingle only with a few people you know

 b 23. Which do you prefer?
a. Establishing and maintaining standard ways of doing things
b. Solving new problems

 a 24. In dealing with tough situations, do you tend to seek solutions that are based on:
a. Reason
b. Harmony

 b 25. Which would you rather do?
a. Work that is clearly contracted for
b. Work that flows spontaneously from the situation

 b 12. Facts are:
a. The only thing you can count on
b. The jumping-off point for imagination

 b 13. In order to work effectively, is it better to have:
a. Clearly defined tasks
b. Harmonious working relationships

 b 14. Which word better describes you?
a. Organized
b. Adaptable

 a 15. In preparing for a meeting, do you:
a. Feel confident you'll say all that needs to be said without lengthy preparation
b. Rehearse what you'll say and prepare thoroughly

 b 16. Which do you trust more?
a. Experience and facts
b. Inventiveness and insight

 a 17. Which do you find more persuasive?
a. The convincing argument
b. The sensitive approach

 b 18. Do you prefer:
a. Make sure things are planned far ahead of time
b. Just let things happen

 b 19. Which expression are you most likely to use?
a. "Lets get back to basics"
b. "The sky's the limit"

 b 20. When making important decisions, do you base actions more on:
a. The logical thing to do
b. Your feeling about the situation

 a 21. Is reaching a judgment on a thing, situation or person:
a. Satisfying
b. Constraining

 b 38. Which is the greater personal attribute?
a. Clarity and thought
b. Strength of compassion

 a 39. Do you prefer:
a. Get the basics on a new job and get on with it
b. Spend a good deal of time learning all about a new job

 b 40. Are you interested in:
a. Production/distribution/administration
b. Design/research/development

 b 41. Which do you value more in yourself?
a. Objectivity
b. Depth of feeling

- b** 26. Are you more comfortable with:
a. Sensible/practical people
b. Imaginative/ creative people
- a** 27. Which is more satisfying?
a. Discussing an issue in depth
b. Reaching agreement on an issue
- a** 28. Which make you work more easily?
a. Deadlines
b. No deadlines
- a** 29. Do you like to:
a. Find out all the news you can about everybody
b. Keep pretty much to yourself
- b** 30. Do you tend to be happier when dealing with:
a. The practical and the immediate
b. "The big picture," leaving the details to others
- b** 31. Which would you rather have?
a. Consistency of thought
b. Harmonious human relationships
- b** 32. Are you:
a. Serious and determined
b. Easy going
- b** 33. Are you more likely to read:
a. Technical and practical publications for work or hobby
b. Fantasy/adventure/fiction
- b** 34. Would you prefer your boss to be:
a. Always fair
b. Always considerate
- a** 35. Does it bother you more:
a. To leave a project unfinished
b. To be under a deadline
- a** 36. Do you:
a. Speak easily and at length with people you don't know
b. Find little to say to people you don't know
- b** 37. Do you tend to work:
a. Steadily and systematically
b. With bursts of energy, with slack periods in between

- b** 42. What do you enjoy more?
a. The planned event
b. The unplanned event
- a** 43. Do you feel more at ease:
a. Plunging into new situations with minimum preparation
b. Thinking everything through clearly before starting a new endeavor
- b** 44. Do you prefer:
a. Tackling a task at hand
b. Planning future projects
- a** 45. If you were forced to make a choice, would you prefer:
a. Truthfulness
b. Tactfulness
- a** 46. Are you:
a. Decisive
b. Open-minded

| | A | B | A | B | A | B | A | B |
|----|---|---|----|----|----|---|----|---|
| 1 | X | | | X | | X | | X |
| | | | 2 | X | 3 | | 4 | X |
| | | | 5 | X | 6 | | 7 | X |
| 8 | X | | 9 | X | 10 | | 11 | X |
| | | | 12 | X | 13 | | 14 | X |
| 15 | X | | 16 | X | 17 | X | 18 | X |
| | | | 19 | X | 20 | | 21 | X |
| 22 | X | | 23 | X | 24 | X | 25 | X |
| | | | 26 | X | 27 | X | 28 | X |
| 29 | X | | 30 | X | 31 | | 32 | X |
| | | | 33 | X | 34 | | 35 | X |
| 36 | X | | 37 | X | 38 | | 39 | X |
| | | | 40 | X | 41 | X | 42 | X |
| 43 | X | | 44 | X | 45 | X | 46 | X |
| | 7 | 0 | 0 | 13 | 4 | 9 | 5 | 8 |
| | E | I | S | N | T | F | J | P |

E **N** **F** **P**